

## CENTRAL NEBRASKA REGIONAL AIRPORT

### ONGOING REQUEST FOR PROPOSALS FOR COMMERCIAL AIR SERVICE

1. The Hall County Airport Authority (“Authority”) operates the Central Nebraska Regional Airport located in Grand Island, Nebraska (“GRI”). The Authority is pleased to offer air service incentives through its Air Service Incentive Program (“Incentive Program”) upon the terms set forth herein. The purpose of the Incentive Program is to encourage new roundtrip air service from GRI to an eligible leisure destination as hereafter defined.
2. The opportunity to participate in the Incentive Program as set forth in this Request for Proposals (“RFP”) is available to all major U.S. commercial passenger airlines and acceptable U.S. national passenger airlines.
3. “Eligible Air Service” is defined as regularly scheduled, nonstop, roundtrip jet service (with minimum capacity of 120 passengers) for a continuous, non-interrupted period of 6 months with at least one flight per week from GRI to an “Eligible Destination” which is defined as commercial airports in the States of Florida, Nevada, Arizona or California.
4. Proposals will be received by the Authority until such time as the Authority terminates this RFP. Airlines seeking to participate in the Incentive Program should submit a written proposal to:

Michael Olson, Executive Director  
Hall County Airport Authority  
Central Nebraska Regional Airport  
3855 Sky Park Road  
Grand Island, NE 68801
5. Incentives will be offered for an initial period of 12 months and may thereafter be extended in Authority’s discretion. The selected airlines will receive the following operational incentives during the initial 12 month term:
  - A. Landing fees and terminal rents will be waived.
  - B. Authority will provide a marketing fund in an amount to be determined to promote the selected air service which marketing expenditures will be agreeable to Authority and airline.
  - C. Authority will provide nonexclusive use of its ground handling equipment as needed.
6. The commencement date of the selected air service shall be negotiated.
7. Incentives will be funded exclusively through the Authority's Air Service Development Fund.
8. This Incentive Program will be offered on a reasonable, nondiscriminatory basis to all airlines, taking into consideration all relevant factors. Authority reserves the right to reject any or all proposals.
9. This RFP is not a contract and creates no contractual rights or liabilities for any party. Selected airlines will be expected to execute a mutually acceptable contract with Authority.